## The Secret is Out

myalphaeoncredit.com/blog/2018/2/14/the-secret-is-out



Hi, I'm Tony Seymour and am the President of ALPHAEON Credit. I'll be writing short posts periodically for our blog on interesting topics regarding ALPHAEON CREDIT and your practice.

The first thing, I'd like to point out is what makes ALPHAEON CREDIT spectacular. I know you may be thinking it's our "Great approval rates," or our "Generous credit limits,." I agree, we have those, but the true secret is pretty simple. "We answer the phone."

After 15 years at CareCredit, I knew I wanted to be a part of something different for our industry and so did a few other employees. Katy Thomas and Lisa Taylor were my top two managers renowned for their customer service. Together we discussed our likes and dislikes with larger banks, and the first thing we all agreed needed to change was their call centers, including our current bank, Comenity. The routine with all large financial institutions is to push numerous buttons, hope you get to the right place, usually wait, and then depending on the call center representative, you may receive a resolution.

We vowed to be different. Like you, we know navigating phone trees and waiting while a patient is sitting in front of you is frustrating and embarrassing – after all, you recommended patient financing to the patient. To prevent this from happening at ALPHAEON CREDIT, we installed a Hotline that rings directly to all ALPHAEON CREDIT employees' cell phones, including my own.

At ALPHAEON, "we answer the phone.". Every day of the year, 24 hours a day. Call us anytime at 920-306-1794 to speak to someone immediately with no hoops to jump through.

We will be there for you, so you can get your questions answered and move on with your day.

We look forward to speaking with you.

TO REACH A MEMBER OF THE ALPHAEON TEAM - ANYTIME

CALL 920-306-1794 OR EMAIL TEAMCREDIT@ALPHAEON.COM